

# 永崴投資控股股份有限公司 FIT Holding Co., Ltd.

法人說明會
Investor Conference
2020年12月3日



# **Agenda**



時間

主 題

報告人

15:00 ~ 15:05

開場引言

洪雪芬 發言人

**15:05** ~ **15:20** 

營運狀況報告

林坤煌 財務長

**15:20** ~ **15:50** 

Q & A

林坤煌財務長/洪雪芬發言人

**15:50** 

散會



# 會議大綱



- 1. 永崴投控組織架構 Company Organization
- 2. 營運概況說明及財務狀況報告
  Operation and Financial Status
- 3. 各公司說明 Description of each company



### **Company Organization**

- Merger Foxlink Image 
   Glorytek and PQI into FIT Holding Co., Ltd.. Public listing since October 1<sup>st</sup>, 2018.
- The Group holds 76% equity of SHIH FONG
- The Group holds 58.74% equity of SHINFOX ENERGY





#### **Financial status**



### **Segment information**

ITEM	FOXLINKII System Pr		GLORYT Optical L		PQI Prod	uct	PQI-DG	;	PQI-SHINI Energy Ser		SHIH F Electric I		FIT HO		Tota	I
	NT\$'000	%	NT\$'000	%	NT\$'000	%	NT\$'000	%	NT\$'000	%	NT\$'000	%	NT\$'000	%	NT\$'000	%
Jan.~Sep. 2019 REVENUE	3,745,526	60%	753,402	12%	195,120	3%	1,457,163	23%	149,806	2%	-	-	-	-	6,301,017	100%
Jan.~Sep. 2020 REVENUE	3,209,919	71%	355,203	8%	116,164	2%	687,634	14%	196,957	5%	-	-	-		4,565,877	100%
YoY %	-14%	,	-53%	,	-40%	)	-53%		31%						<b>-2</b> 8%	0
Jan.~Sep. 2019 NET PROFIT	3	28,938	- 5	54,112	- 7	6,525	1	1,605	1	4,501		63,124	-	9,904	-	222,373
Jan.~Sep. 2020 NET PROFIT	2	266,687	- 4	24,017	-	7,312	,	3,119	1	6,722	-	2,115	-	14,168	-	161,084
YoY %	-19%	, 0	23%	)	90%		-73%		15%		-103	%	-43	3%	28%	, D

#### Jan.~Sep.2019 REVENUE

#### PQI System Product Product System Product 71% DG 2% 60% DG 23% Energy ■ System Product ■ Optical Lens ■ PQI Product ■ System Product ■ Optical Lens ■ PQI Product ■ Energy Service DG DG ■ Energy Service

註:PQI自有品牌2019 net profit 含江蘇正崴新能源NTD(27,916)仟元。



Jan.~Sep.2020 REVENUE

## **Financial status**



# **CONSOLIDATED BALANCE SHEETS September 30,2020**

(EXPRESSED IN THOUSANDS OF NT DOLLARS)

Company	FOXLINKIMAGE	Glorytek	PQI	SHIH FONG POWER	FIT HOLDING	Write Off	Total
Current assets	3,643,245	834,340	3,487,084	1,647,604	914	-	9,613,187
Property,Plant and Equipment	131,460	1,750,224	761,872	769,470	-		3,413,026
Intangible assets	659,633	4	340,439	0	-	7-	1,000,072
Other assets	3,499,305	462,800	6,775,882	15,463	7,441,010	(8,086,199)	10,108,261
Total Assets	7,933,643	3,047,364	11,365,277	2,432,537	7,441,924	(8,086,199)	24,134,546
Current liabilities	3,068,255	1,458,526	7,768,948	14,555	751,616	7 4 -	13,061,900
Non Current liabilities	2,100,174	403,973	790,299	-	300,000	( 4 -	3,594,446
Total Current Liabilities	5,168,429	1,862,499	8,559,247	14,555	1,051,616	-	16,656,346
Common stock	1,649,940	959,704	3,246,905	2,300,000	2,462,421	(8,156,549)	2,462,421
Capital reserve	519,282	859,526	50,765	350,000	4,527,821	(1,886,094)	4,421,300
Retained earnings	911,212	(879,631)	(1,067,028)	(197,967)	(421,429)	1,212,780	(442,063)
Othor ogvity	(485,686)	(118,035)	(204,577)	0	58,771	808,298	58,771
Other equity	170,466	362,662	391,214	(622,432)	(237,276)	(64,634)	0
Total equity attributable to owners of the Corporation	2,765,214	1,184,226	2,417,279	1,829,601	6,390,308	(8,086,199)	6,500,429
Non-Controlling Interests	-	639	388,751	588,381	-	0	977,771
Total equity	2,765,214	1,184,865	2,806,030	2,417,982	6,390,308	(8,086,199)	7,478,200



# Financial status



# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME Jan.~Sep.2020

#### (EXPRESSED IN THOUSANDS OF NT DOLLARS)

Company Items	Foxlinkimage	Glorytek	PQI Products	PQI DG	PQI SHINFOX ENERGY	SHIH FONG POWER	FIT HOLDING	Total
Operating revenue	3,209,919	355,203	116,164	687,634	196,957	-	-	4,565,877
Gross Profit	520,630	(156,664)	18,224	67,354	45,945	-	-	495,489
Operating profit or loss	175,660	(402,120)	(30,938)	(5,120)	(22,007)	(2,390)	(12,268)	(299,183)
Non-Operating income and expenses	168,208	(20,681)	31,257	8,960	30,243	275	(1,900)	216,362
Profit and loss before income tax	343,868	(422,801)	319	3,840	8,236	(2,115)	(14,168)	(82,821)
Net income (Loss)	266,687	(424,017)	(7,312)	3,119	16,722	(2,115)	(14,168)	(161,084)

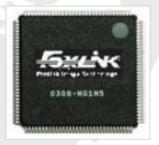


# 崴強科技 €





#### **Products information**











- 1. Foxlinkimage has own developed image processing chips that meet low, medium to high-end prices markets/specifications.
- 2. Foxlinkimage has developed high-end, single- and double-sided, A3A4 size automatic paper-feeding document modules and scanners.
- 3. Continue improving on scanning design, optics, and AI which supports in image processing.





#### **Revenue Status:**

(EXPRESSED IN THOUSANDS OF NT DOLLARS

ITEM	SCANNER	ADF	PLASTIC PARTS	TOOLING	OTHER	TOTAL
Jan.~Sep. 2019 REVENUE	1,372,916	2,334,206	33,269	118	5,017	3,745,526
Jan.~Sep. 2020 REVENUE	1,356,115	1,802,769	29,219	7,724	14,092	3,209,919
YoY %	-1%	-23%	-12%	6446%	181%	-14%

#### **Future operation plan:**

- ✓ Proactively developing new customers.
- ✓ Proactively developing new products: Automatic optical inspection module or or full-color linear defect scanning inspection equipment, with scanning based/AI-supported function. It applys on textile industry, dyeing and finishing industry, PCB copper foil substrate, various thin films, and wafer surface defects, also flat glass and other production line quality screening development.

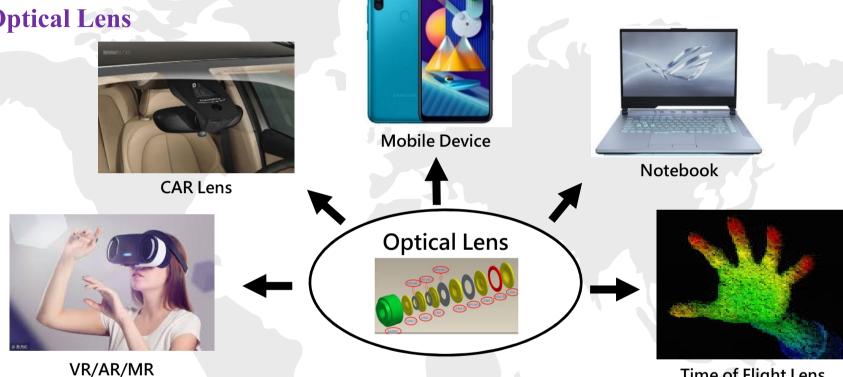


# 光燿科技 Storytek

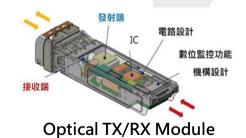


### **Products information**

\* Optical Lens



\* Optical Communication Product



**Portable Device** 



**Time of Flight Lens** 



#### **Revenue Status:**

(EXPRESSED IN THOUSANDS OF NT DOLLAR

ITEM	Optical Lens	Optical Communication Product	TOOLING	OTHER	TOTAL
Jan.~Sep. 2019 REVENUE	622,457	120,000	9,497	1,448	753,402
Jan.~Sep. 2020 REVENUE	186,730	92,825	2,926	72,723	355,203
YoY %	-70%	-23%	-69%	4924%	-53%

#### **Future operation plan:**

- ✓ Re-engaging Chinese mobile phone customers.
- ✓ Continuing on development of notebook computers and surveillance cameras. Products for two customers has been enter mass production.
- ✓ Accelerating the development of smart wearable optical components.



## **Products information**





















#### **Revenue Status:**

(EXPRESSED IN THOUSANDS OF NT DOLLARS)

ITEM	PQI-自有品牌 PQI Product	PQI-DG		
Jan.~Sep. 2019 REVENUE	195,120	1,457,163		
Jan.~Sep. 2020 REVENUE	116,164	687,634		
YoY %	-40%	-53%		



#### Future operation plan:

#### **PQI**

- ✓ Product: For the upcoming 5G mobile network and latest&new smart phone market, high-spec but cost-competitive mobile phone accessories will be launched.
- ✓ Market: Accessing to US E-commerce market by Amazon; continuing branching out the Japanese and Korean markets.

#### DG channel

- ✓ Following by the trend of "stay-at-home economy", continuing to strengthen the local membership management.
- ✓ With APPLE products continuing rolling out. DG shares the local Hongkong market channel for over 20 years, which is more competitive by owing a larger number of local members.







#### •SHINFOX ENERGY/FOXWELL ENERGY/SHIH FONG



#### **Products information**

Shinfox Energy has formulated and adopted the renewable energy strategy which consists of "solar power, wind power, hydropower, LNG and green energy trading platform", focusing on construction, operation and maintenance of renewable power plants such as solar power, onshore and offshore wind power, and hydropower etc. It also provides comprehensive energy services such as LNG import, green energy trading, energy storage system and ESCO energy saving.



Shinfox Energy Solar power Onshore wind power

Energy Services Ge



Foxwell Energy Solar power Offshore wind power

Electricity Electricity
Generating Generating
Enterprise Enterprise



FIT Holding (Shih Fong Power) Hydropower

Natural Gas Import Permit



Shinfox Natural Gas Liquefied natural gas LNG supply



Foxwell Power Green energy trading Energy storage ESCO energy saving

Electricity Retailing Utility Enterprise





#### **Revenue Status:**

ITEM	PQI- SHINFOX ENERGY	SHIH FONG
Jan.~Sep. 2019 REVENUE	149,806	-
Jan.~Sep. 2020 REVENUE	196,957	-
YoY %	31%	-

#### **Future operation plan:**

#### SHINFOX ENERGY/FOXWELL ENERGY

- Shinfox Energy applied to the OTC for registration listed company at emerging stock market on November 24, 2020. It is expected that the entry into emerging stock will take effect on December 7 and it will be listed in September 2021.
- ✓ With 130MW installed capacity, there are 34 solar power plants and onshore wind power plants in operation and under construction currently. Keeping developing solar power and onshore wind power with 1000MW installed capacity.
- ✓ Winning the tender to develop the Taipower's phase II offshore wind farm in Changhua on June 15, 2020, stepping up investment in offshore wind business and witnessing the milestone of green electricity localization Aiming at creating an EPC team in Taiwan for offshore wind power.
- ✓ Foxwell Power participated in the process of opening renewable energy electricity market in May, 2020. The first deal of green energy trading was matched and made through the information management platform established by National Renewable Energy Certification Center, MOEA.

Will develop vertically integrated energy storage system and comprehensive energy saving services.

#### **SHIH FONG**

Awarding the civil engineering contract of FongPing River and Its Tributary Hydroelectric Project in November.

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